**Note of Approval**

|  |  |  |  |
| --- | --- | --- | --- |
| The Executive Management |  | Commercial | |
|  |  | Name | : Md Abu Jafar |
| Ext. No | : 1583 |
| Location | : Corporate Office |
| Reference | : Edison/Commercial./2020/DAP&DOA/**027** |
| Date | : **02-September-20** |

This is for your (Please give √ on appropriate Box): ⃝ **√** **Pre-approval** ⃝ Post Facto Approval

**Subject: Approval for sales return DAP & DOA Handset Adjustment due to unavailable sales Stock in CWH.**

**Dear Sir,**

We need to adjust values of sales return of DAP (128 Pcs) & DOA (20 Pcs) Handsets, which is currently unavailable at CWH sales stock. So, as per policy we have to provide necessary adjustments for smooth channel operation. Please see the below tables as summary.

**DAP (128 Pcs) & DOA (20 Pcs) Summary:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  |  | **SB Tel Enterprise Limited** | | |
| **Model** | **DAP Quantity** | **DOA Quantity** | **Total Quantity** | **Adjusted Amount** |
| **B17** | **-** | **01** | **01** | **847.11** |
| **B26** | **-** | **02** | **02** | **1,443.60** |
| **D40i** | **-** | **01** | **01** | **1,014.53** |
| **D72** | **-** | **01** | **01** | 848.12 |
| **E90** | **03** | **-** | **03** | 7,412.28 |
| **Helio-S2** | **01** | **-** | **01** | **14,714.70** |
| **14714i65** | **01** | **-** | **01** | **5,497.99** |
| **i72\_SKD** | **03** | **-** | **03** | **18,730.35** |
| **INOVA** | **01** | **-** | **01** | **8,410.98** |
| **L21** | **-** | **01** | **01** | **1,053.63** |
| **P11** | **01** | **-** | **01** | **12,714.84** |
| **P9\_2GB** | **02** | **-** | **02** | **23,532.96** |
| **P9+** | **02** | **-** | **02** | **26,430.92** |
| **V128** | **01** | **-** | **01** | **4,224.41** |
| **V128\_SKD** | **01** | **-** | **01** | **4,224.41** |
| **V130** | **02** | **-** | **02** | **12,021.48** |
| **V141** | **01** | **-** | **01** | **4,387.17** |
| **V142** | **02** | **-** | **02** | **10,726.80** |
| **V32** | **01** | **-** | **01** | **3,383.84** |
| **V42** | **01** | **-** | **01** | **3,816.87** |
| **V48\_SKD** | **26** | **04** | **30** | **86,733.60** |
| **V75m** | **04** | **-** | **04** | **22,676.56** |
| **V75m\_2GB** | **01** | **-** | **01** | **6,079.97** |
| **V90** | **01** | **-** | **01** | **4,309.81** |
| **Z10** | **03** | **-** | **03** | **39,632.10** |
| ***Total*** | ***58*** | ***10*** | ***68*** | ***324,869.03*** |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  |  | **EDiSON Industries Limited** | | |
| **Model** | **DAP Quantity** | **DOA Quantity** | **Total Quantity** | **Adjusted Amount** |
| **D54+\_SKD** | **-** | **01** | **01** | **1,140.71** |
| **i30\_SKD** | **10** | **01** | **10** | **58,806.78** |
| **i65\_SKD** | **10** | **-** | **10** | **54,973.10** |
| **i68\_SKD** | **15** | **01** | **16** | **93,189.60** |
| **V48\_SKD** | **04** | **-** | **04** | **11,626.96** |
| **Z25\_SKD** | **04** | **02** | **06** | **51,327.44** |
| **Z28\_SKD** | **20** | **03** | **23** | **200,310.11** |
| **Z30\_SKD** | **01** | **-** | **01** | **723.46** |
| **Z50\_SKD** | **06** | **02** | **08** | **84,964.56** |
| ***Total*** | ***70*** | ***10*** | ***80*** | ***557,062.72*** |

In this regard, we need your kind approval to close this issue by adjusting the current values of the above listed handsets as per DAP & DOA policy.

Please see the attached file for details.

|  |  |  |  |
| --- | --- | --- | --- |
| **Approval** | **Name** | **Signature** | **Date** |
| **Recommended By** | **Mohammad Atikur Rahman, Deputy General Manager, Commercial** |  |  |
| **M.A. Hanif, Asst. Director, Mobile Sales** |  |  |
| **Acknowledged By** | **Mohammad Syduzzaman, Deputy General Manager, Accounts** |  |  |
| **Approved By** | **Executive Management** |  |  |